

Armenia Turnkey Solution Invoice

Client's name

Company Reg. No.: 921530

Address to be provided

Date: Monday, August 12, 2019

Invoice No: 2018 - 10 - 003p

Professional services for Armenia Turnkey Solution (without travel)	Notes	Year 1 €	Year 2 €
Armenia readymade company acquisition fees (without travel)	1.	5,350	950
Legal <u>registered office</u> fees	2.	1,200	1,200
Estimated Armenia Government registration fees	3.	300	0
Arm Business Bank pre-approved <u>corporate bank account</u> and new bank signatory appointment (without travel)	4.	4,950	0
Tax and VAT registration fees	5.	750	0
Corporate structure changes	6.	4,950	0
Estimate of annual accounting and tax fees	7.	0	2,300
Total Healy Consultants Group PLC fees payable this month	8.	17,500	0
Estimate of total Healy Consultants Group PLC fees payable after 12 months	9.		4,450

Note: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes within the attached draft invoices to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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Notes to invoice above

 Healy Consultants Group PLC's fees to supply our Client an Armenia shelf company together with all Government fees paid up to date. Historic annual accounting and tax and legal and audit obligations complete. Within 1 week after fee settlement, my team and I will email you i) a company registration number ii) a city centre business address iii) a tax number and v) a proforma Armenia sales invoice template complying with the Armenia company law;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;

Every week during the engagement, we email our Client a <u>detailed email engagement status update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, sms, Skype, <u>WhatsApp</u>, live chat, <u>Viber</u> and email and will communicate in your preferred language;

- 2. In accordance with <u>Armenia Companies Law</u>, a Armenia LLC shall as from the date of its incorporation have a legal registered office in Armenia, to which all official Government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants Group PLC Armenia business office will be the registered office address for your Armenia Company. Thereafter, this address will be used to receive Government correspondence including a) annual and quarterly tax returns; b) bank statements; c) employee payroll tax and pension correspondence. Most of our Clients wish to place Healy Consultants Group PLC <u>Armenia office address (click link)</u> on invoices, contracts, websites and business cards;
- 3. This fee is an estimate of government costs payable during your Firm's engagement. All government fee payments will be supported by original receipts and invoices. Examples of government costs include i) reserving the new name of the company; ii) file the changes of corporate structure with the <u>State Register of Legal Entities</u>, iii) pay fees and taxes in a local payment agency and iv) obtain the corporate documents reflecting the changes of the corporate structure. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;
- 4. Healy Consultants Group PLC will assist our Client be appointed the new sole bank signatory to the already approved dormant clean Arm Business Bank <u>corporate bank account</u>, without your travel to Armenia. It is a time-consuming task, Healy Consultants Group PLC will guide our Client through the administrative hurdles. As you can appreciate, it is a challenging task to secure change of bank signatory approval for a non-resident of Armenia;

Realistically and so you can plan your international business activities: i) within 1 month of Arm Business Bank receiving all the required Know Your Customer due diligence documents, we expect you will be appointed the sole bank signatory and ii) within a month thereafter, our Client will be able to log into e-banking. During this period, Healy Consultants Group PLC will change the Armenia LLC corporate structure to your preferred shareholders and directors, as outlined on this web page;



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At the beginning of the engagement, Healy Consultants Group PLC will negotiate with the bank to add our Client as sole bank signatory, while keeping our professional, passive nominee shareholder and director. We will prepare a quality business plan for the bank to optimize the probability of approval of change of bank signatory. Following Arm Business Bank written approval of the new sole bank signatory, Healy Consultants Group PLC will appoint our Client preferred shareholders and directors;

Depending on our Client's business and nationality, there is a 50% probability that Arm Business Bank will request the new bank signatories to travel to Armenia for a one-hour bank interview. Healy Consultants Group PLC will aggressively and skillfully negotiate with the bank for a travel exemption. If our Client must travel to Armenia for bank account signatory change, Healy Consultants Group PLC will refund our Client €950;

Arm Business Bank enjoys ultimate power of approval of change of bank signatories' applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality change of bank signatory application; maximizing the likelihood of approval;

Global banks continue to tighten bank signatory changes procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account signatory change period to take at least 4 weeks from submission of a complete quality application. See also note below for further details on timelines for bank signatory changes. Furthermore, global banks now might also require evidence of proof of business, including sales contracts or lease agreement;



- 5. In accordance with <u>Armenia Companies Law</u>, each entity must register for corporate tax and VAT at the <u>Ministry of Justice</u>;
- 6. This fee is Healy Consultants Group PLC professional fee to assist our Client to change i) the ready-made company name ii) the legal registered office address iii) the director and company shareholder and iv) the bank signatory. It is a time consuming task, Healy Consultants Group PLC will shelter our Client from the administrative challenges. This is the hardest part of the engagement

This fee covers Healy Consultants Group PLC professional fee to assist our Client secure the amended certificate of incorporation and M&AA. This includes our fee to draft and submit applications to the <u>Ministry</u> <u>of Industry and Trade</u> to i) seek approval for share purchase ii) change company name iii) change business activity iv) change director and company shareholder. All of the changes made will be reflected on the amended articles of association. Appointing new and resigning old shareholders and directors is a complex, lengthy process;



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Immediately after the change of corporate structure, our Client can legally conduct international business through the Armenia LLC including i) issue sales invoices to local and international customers ii) sign customer and supplier contracts iii) sign a lease agreement for long term physical office and warehouse premises iv) and hire local and expatriate employees including secure employment visa approval. Healy Consultants Group PLC will inform our Client if some business activities require additional Government approvals and licenses

7. For an active trading company, these accounting and tax fees are an estimate of Healy Consultants Group PLC fees to efficiently and effectively discharge your annual company accounting and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group PLC fees are only €950;



- 8. All fees quoted in this invoice correspond to fees quoted on Healy consultant Group PLC's <u>business website</u>. Please review this invoice carefully to identify errors. During the rush of a business day, it is possible Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 9. Assuming our Clients' re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of corporate structure changing;
- 10. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants Group PLC completes the engagement faster than expected and more easily than expected, Healy Consultants Group PLC is happy to refund some fees to our Client;
- 11. In accordance with Armenia Companies Law, there are no minimum share capital requirements;
- 12. If our Client requires nominee <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for corporate nominee shareholder amounts to €2,100 per annum. Our fee for a non-resident individual nominee director or shareholder amounts to €3,600 per annum. Our fee for a country resident director or shareholder amounts to €6,600 per annum;
- To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds, US\$ or €. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 14. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure employee visa approvals. Our fee is €2,950 for the first employee, €1,950 for the second employee, €950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the



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correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval;

15. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients' will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently and effectively and aggressively complete corporate structure and the bank signatory changing in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in their country's embassy and ii) courier the originals to Healy Consultants Group PLC office;



- 16. Monthly, quarterly and mid-year Government tax obligations include i) payroll reporting ii) monthly or quarterly VAT reporting; iii) monthly corporation tax return filing. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of €1,600. Healy Consultants Group PLC monthly support will include i) receive in dropbox the monthly invoices from our client ii) label monthly bank statement transactions iii) preparation and submission of VAT returns and iv) monitor monthly profit levels to minimize annual tax v) submission of monthly employee payroll reporting;
- 17. During the engagement, shareholders and directors documents may need to be translated into the local language before the Government and Bank approves company structure changing respectively. Consequently, our Client should budget for possible additional translation and embassy atestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task;

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additonal engagement costs. For transparency purposes, all third party fee payments will be supported by original receipts and invoices. Examples of possible third party payments include i) embassy fees ii) notary public costs iii) official translator fees;

- 18. Depending on our Client business and nationality, the Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval. There may be additional fees for this service;
- 19. During the annual renewal engagement with our Client, our in-house Legal and Compliance Department reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>;
- 20. Please engage Healy Consultants Group PLC to project manage (click link) the set up of your business in every country on the planet. We are the best in the world (click link) at what we do and we are a one-stop-shop for the A to Z (click link) of every country engagement;



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- 21. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 22. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile; and they will fulfil those obligations annually. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;
- 23. Some of our Clients' engage Healy Consultants Group PLC to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;
- 24. Healy Consultants Group PLC will only change the corporate structure after 75% of <u>due diligence</u> <u>documentation</u> is received by email. Healy Consultants Group PLC will only change the signatory after 100% of the Client's original due diligence documentation is received by courier;
- 25. To efficiently and effectively complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants Group PLC' corporate bank account. Thereafter, our Incorporation and Banking Team will aggressively advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enable my Accounting Department to accurately and timely identify bank receipts:

Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Armenia corporate structure.

Best regards,

Aidan Healy

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Healy Consultants Group		
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