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# **Gibraltar Turnkey Solution Invoice**

Our Client's name Company Reg. No.: 921530

Our Client's address

Date: Wednesday, November 07, 2018 Invoice No: 2018 – 06 – 003p

Professional services for Gibraltar turnkey solution (without travel)	Notes	Year 1 £	Year 2 £
Gibraltar LLC shelf company fees (without travel)	1.	7,550	1,200
Company secretary and legal registered office fees	2.	1,500	1,100
Gibraltar Government registration fees	3.	500	0
Already approved corporate bank account fees (without travel)	4.	4,950	0
Corporate structure changes including new bank signatory	5.	3,850	0
Tax registration fees	6.	750	0
Project management fees for a 4-month engagement	7.	3,850	0
Estimate of annual accounting and tax fees	8.	0	2,300
Total Healy Consultants Group PLC fees payable this month	9.	22,950	0
Estimate of total Healy Consultants Group PLC fees payable after 12 months	10.		4,600

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes within the attached draft invoices to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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#### Notes to invoice above

1. Healy Consultants Group PLC's fees to supply our Client a dormant clean shelf company; together with all Government fees paid up to date. Historic annual accounting and tax and legal and audit obligations complete. Within 1 week after fee settlement, my team and I will email you i) a company registration number; ii) a corporate bank account number; iii) a city centre business address; iv) a tax number; and v) a proforma Gibraltar sales invoice template complying with Gibraltar company law, with the understanding our Client will only operate an administrative support office in Gibraltar and will not indulge in any income generating activities;

All <u>engagement fees (click link)</u> are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees or surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of <u>a detailed project plan</u>, mapping out deliverables by week throughout the engagement term



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. In accordance with <u>s. 216 of the Gibraltar Companies Act 2014-19</u>, each Gibraltar Company must appoint a company secretary, who may be a natural person or a body corporate resident in any country. Healy Consultants Group PLC will act as your Gibraltar company secretary, for which our annual responsibilities include i) preparing and filing the legal annual return; ii) securely maintaining company records; iii) liaising with the Gibraltar government on our Client's behalf; iv) legal filing of changes of company structure; and v) reminding our Client of statutory deadlines;
  - In accordance with <u>s. 178 of the Gibraltar Companies Act 2014-09</u>, a Gibraltar Company shall as from the date of its incorporation have a legal registered office in Gibraltar, to which all official Government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants Group PLC Gibraltar office will be the registered office address for your company. Thereafter, this address will be used to receive government correspondence including <u>i</u>) tax letters; <u>ii</u>) notice of the legal annual return; and <u>iii</u>) all government communications. Most of our Clients wish to place <u>Healy Consultants Group PLC's office address</u> on invoices, contracts, websites and business cards;
- 3. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) registration fees at the <u>Gibraltar Companies House</u>; and ii) issuance of the company seal. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;
- 4. Our Client will be appointed as the new sole bank signatory to the already approved dormant clean <u>corporate bank account</u>, without your travel. It is a time-consuming task; Healy Consultants Group PLC will shelter our Client from the administrative hurdles. As you can appreciate, it is a challenging task to secure change of bank signatory for a newly purchased company;

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At the beginning of the engagement, Healy Consultants Group PLC will negotiate with the bank to add our Client as bank signatory approval while keeping our professional, passive nominee shareholder, director and bank signatory. We will prepare a quality business plan for the bank to optimize the probability of change of signatory approval. Following completion of Gibraltar change of corporate structure, Healy Consultants Group PLC will complete removal of the nominee as bank signatory;

Depending on our Client's business and bank signatory's nationality, there is a 40% probability the banks will request beneficial owners and future bank signatories to travel to Gibraltar for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Gibraltar for bank account signatory change, Healy Consultants Group PLC will refund our Client £1,250;







The banks enjoy ultimate power of approval of change of bank signatories' applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality change of bank signatory application; maximizing the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our banking relationships</u> and determination;

Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

5. Healy Consultants Group PLC assists our Client appoint their preferred shareholders and directors and bank signatory. Depending on our Client business and the efficiency of the Government and bank Departments, this process can take up to 6 months. This is the hardest part of the engagement;

This fee covers Healy Consultants Group PLC professional fee to assist our Client secure the amended Certificate of incorporation. This includes our fee to draft and submit applications to the <u>Companies House Gibraltar</u> to i) seek approval for share purchase; ii) change company name; iii) change business activity; iv) change director and company shareholder. All of the changes made will be reflected on the amended registration documents. Appointing new and resigning old shareholders and directors is a complex, lengthy process; exacerbated by inefficient Government Departments;

Immediately thereafter the change of corporate structure, our Client can legally conduct business in Gibraltar; including i) issue sales invoices to local customers; ii) sign customer and supplier contracts; iii) sign a lease agreement for long term physical office and warehouse premises; and iv) hire local and expatriate employees including secure employment visa approval. Healy Consultants Group PLC will inform our Client if some business activities require additional Government approvals and licenses;

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Before the Gibraltar bank approves our Clients' preferred bank signatory, the bank in-house Legal and Compliance Department will request additional Know Your Customer documents. Change of corporate structure and of bank signatory is a time-consuming task, but Healy Consultants Group PLC will shelter our Client from this administrative burden;

Realistically and so you can plan your business, our Client will be able to log into e-banking within 6 weeks from the time Healy Consultants Group PLC completes corporate structure change, as outlined on <a href="mailto:this:web">this:web</a> <a href="mailto:page">page (click link)</a>

- 6. In accordance with the <u>Gibraltar Companies Act 2014-19</u>, each entity must register for corporate tax and VAT at the Income Tax Office;
- 7. Healy Consultants Group PLC project management fees relate to time and resources dedicated to:
  - a. thoroughly research and plan Gibraltar shelf company purchase for our Client;
  - b. devising strategies to i) minimize the total engagement period; ii) complete the engagement without our Client travelling; iii) avoid the need for a Gibraltar <u>national shareholder</u>; and iv) avoid the need for a specific regulatory license;
  - c. agreeing the optimum corporate structure with our Client;
  - d. submitting a high-quality company change of corporate structure application to <a href="Companies HouseGibraltar">Companies HouseGibraltar</a>;
  - e. choosing the optimum regulatory license for our Client's business activities (if required);
  - f. injecting the paid up share capital on our Client's behalf (if required);
  - g. collating and supervising the legalisation and attestation and translation of Client documents;
  - h. weekly detailed engagement status updates to our Client and weekly Friday conference calls;
  - payment of retainer fees to multiple local lawyers and accountants;
  - j. ensuring our Client complies with local regulations and legally owns and controls the new entity;
  - k. ascertain the specific accounting, tax, legal and compliance considerations;
  - I. finding solutions to challenges that occur throughout the engagement;
  - m. determining the local and international tax obligations of the business entity, including corporate income tax, payroll taxes, withholding tax and sales taxes;
- 8. For an active trading company, these <u>accounting and tax</u> fees are an estimate of Healy Consultants Group PLC fees to efficiently and effectively discharge your annual company accounting and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group PLC fees are only £950;
- 9. All fees quoted in this invoice correspond to fees quoted on Healy Consultants Group PLC's website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;

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- 10. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of company registration;
- 11. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants Group PLC completes the engagement faster and more easily than expected, Healy Consultants Group PLC is happy to refund some fees to our Client;
- **12.** Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing the A to Z of every country engagement;
- 13. The <u>Gibraltar Companies Act 2014-09 (click link)</u>, the issued share capital of £100 must be deposited to the company bank account at incorporation. To optimize engagement efficiency and minimize delays, Healy Consultants Group PLC is happy to deposit these funds on behalf of our clients;
- 14. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients' will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently and effectively and aggressively complete company registration and corporate bank account opening in a timely manner without our Client's presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin; and ii) courier the originals to Healy Consultants Group PLC office;



- 15. Depending on our Client's business and nationality, the Gibraltar Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and business licenses;
- 16. If our Client requires nominee shareholder and director <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee corporate shareholder amounts to £2,100 per annum. Our fee to be both nominee director and shareholder amounts to £6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 17. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure employee visa approvals. Our fee is £4,950 for the first employee, £1,950 for the second employee, £950 per employee thereafter. Our visa fees include preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval;
- 18. Some of our Clients request Healy Consultants Group PLC to provide temporary shared office space for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is £950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants Group PLC;
- 19. Some of our Clients engage Healy Consultants Group PLC to recruit (click link) local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;

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- 20. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting, VAT and corporation tax return filing. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of £860. Healy Consultants Group PLC monthly support will include i) receive in Dropbox the monthly invoices from our client; ii) label monthly bank statement transactions; iii) preparation and submission of VAT returns; and iv) submission of monthly employee payroll reporting;
- 21. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile; and they will fulfill those obligations annually. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 22. During the engagement, shareholders and directors documents may need to be translated into the local language before the Government and Bank approves company registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy atestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task;
  - As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees; ii) notary public costs; iii) official translator fees;
- 23. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees; and ii) completion and signing of our legal engagement letter;
- 24. Healy Consultants Group PLC will only incorporate your company after 75% of <u>due diligence documentation</u> is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 25. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> (click link) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date due diligence documentation;
- 26. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;

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Thank you for your business and we look forward to working closely with our Client over the coming months as we <u>project manage (click link)</u> Gibraltar business set up;

Best regards,

Aidan Healy

Aidan Healy

**Business owner** 

Healy Consultants Group PLC

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#### **Document and Attachments**

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