Mozambique Turnkey Solution Invoice

Client to provide

Address to be provided

Company license No.: 268868 Tax reg. No.: 100399843000003

Date: Thursday, May 02, 2019

Invoice No: 2019 – 04 – 011SE

Professional services for Mozambique turnkey solution	Notes	Year 1 US\$	Year 2 US\$
Mozambique shelf company purchase fees (without travel)	1.	10,800	4,640
Company <u>legal registered office</u> fees	2.	3,500	3,500
Estimated Mozambique Government registration fees	3.	690	0
Mozambique corporate bank account opening fees (without travel)	4.	4,950	0
Corporate structure changes including new bank signatory	5.	3,950	0
Project management fees for a 3-month engagement	6.	3,750	0
Estimate of annual accounting and tax fees	7.	2,300	2,300
Total Healy Consultants Group PLC fees	8.	29,940	0
Estimate of total Healy Consultants Group PLC fees payable after 12 months	9.		10,440

Note: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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Notes to invoice above

1. Healy Consultants Group PLC's fees to supply our Client a dormant clean shelf company; together with Government fees paid up to date. Historic annual accounting and tax and legal and audit obligations complete. Within 3 business days after fee settlement, my team and I will email you i) a company registration number ii) a city center business address iii) a tax number and iv) a proforma Mozambique sales invoice template complying with Mozambique company law:

Following transfer of the corporate structure, our Client can legally conduct international business through the Ethiopian entity; including i) issue sales invoices to international customers ii) sign customer and supplier contracts iii) sign a lease agreement for long term physical office and warehouse premises iv) and hire local employees;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language.

- 2. In accordance with <u>Mozambique Commercial Code</u>, an LLC shall as from the date of its incorporation have a legal registered office in Mozambique, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants Group PLC' Mozambique office will be the registered office address for your company. Thereafter, this address will be used to receive government correspondence including i) the annual tax return, ii) notice of the annual return; and iii) notice of government audits. Most of our Clients wish to place <u>Healy Consultants Group PLC' office address</u> on invoices, contracts, websites and business cards;
- 3. This fee is an estimate of Government costs payable during your Firm's engagement. All Government fee payments will be supported by original receipts and invoices. Examples of Government costs include i) reserving the new company name ii) filing changes in the memorandum and articles of association with the Companies Registry, and iii) register with the National Social Security Authority. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;
- 4. our Client will be appointed as the new sole bank signatory to the already approved dormant clean <u>Mozambique corporate bank account</u> (click link). It is a time-consuming task; Healy Consultants Group PLC will shelter our Client from the administrative challenges. As you can appreciate, it is a challenging task to secure change of bank signatory for a newly purchased company;

At the beginning of the engagement, Healy Consultants Group PLC will negotiate with the bank to add our Client bank signatory approval while keeping our professional, passive nominee shareholder, director and bank signatory. We will prepare a quality business plan for the bank to optimize the probability of change of signatory approval. Following completion of Mozambique change of corporate structure, Healy Consultants Group PLC will complete removal of the nominee as bank signatory;

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Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of new bank signatory approval. Depending on the business and nationality of our Client officer, there is a 55% probability the bank will request the new bank signatory to travel to Mozambique for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950 and implement this travel policy (click link);

The name of the already approved corporate bank account is that of the existing ready-made company. The shelf company name can be changed including the business activity of the company. If our Client s wishes to change the shelf company name, the bank will request some new forms to be signed by our Mozambique nominee and our Client, without your travel;

Before the Mozambique bank approves our Client's preferred bank signatory, the bank in-house Legal and Compliance Department will request additional Know Your Customer documents. Change of corporate structure and of bank signatory is a time-consuming task, but Healy Consultants Group PLC will shelter our Client from this administrative burden:

Before approving the change of bank account signatories, our Client expects the bank's risk department to request additional KYC, including i) license certificate ii) evidence of qualifications of the directors and senior managers of the business and iv) additional KYC information on our Client and its UBOs. Because of the nature of our Client business, there is also a 20% probability the bank in-house Legal and Compliance Department close down the corporate bank account of the entity after the same starts operations without a license. In the unfortunate event this occurs, Healy Consultants Group PLC will immediately discuss alternative corporate bank account solutions (click link).







The banks enjoy ultimate power of approval of change of bank signatories' applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality change of bank signatory application; maximizing the likelihood of approval. Global banks continue to tighten bank signatory changes procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Client should expect the bank account approval period to take up to 4 weeks. See also note below for further details on timelines for bank signatory changes. Furthermore, global banks now might also require evidence of proof of business, including sales contracts or lease agreement;

- 5. This fee is Healy Consultants Group PLC professional fee to assist our Client to change i) the ready-made company name ii) the legal registered office address iii) the director and company shareholder and iv) the bank signatory. It is a time-consuming task; Healy Consultants Group PLC will shelter our Client from the administrative challenges. Depending on our Client staff nationality and the efficiency of the Government, this process can take up to 3 weeks. This is the hardest part of the engagement;
- 6. Healy Consultants Group PLC project management fees relate to time and resources dedicated to:
 - a. thoroughly research and plan Mozambique shelf company purchase and licensing for our Client;
 - b. devising strategies to i) minimise the total engagement period ii) complete the engagement without our Client travelling iii) avoid the need for a Mozambique <u>national shareholder</u> and iv) avoid the need for a specific regulatory license;
 - c. agreeing the optimum corporate structure with our Client;



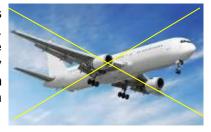
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- d. submitting a high-quality company change of corporate structure application to the Legal Entities Registrar of Maputo:
- e. submitting a high-quality licensing application to the Mozambique Government;
- injecting the paid up share capital on our Client's behalf (if required);
- g. collating and supervising the legalisation and attestation and translation our Client's documents;
- weekly detailed engagement status updates to our Client and weekly Friday conference calls;
- payment of retainer fees to multiple local lawyers and accountants;
- ensuring our Client complies with local regulations and legally owns and controls the new entity;
- k. ascertain the specific accounting, tax, legal and compliance considerations;
- I. finding solutions to challenges that occur throughout the engagement;
- m. determining the local and international tax obligations of the business entity, including corporate income tax, payroll taxes, withholding tax and sales taxes.
- 7. For an active trading company, these accounting and tax fees are an estimate of Healy Consultants Group PLC fees to efficiently and effectively discharge your annual company accounting and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group PLC fees are only US\$950;



- 8. All fees quoted in this invoice correspond to fees quoted on Healy Consultants Group PLC' website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors:
- 9. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of change shareholders;
- 10. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants Group PLC completes the engagement faster and more easily than expected, Healy Consultants Group PLC is happy to refund some fees to our Client;
- 11. In accordance with Mozambique Company Law, there is no minimum issued share capital required for a Mozambique LLC;
- 12. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients' will not have to travel during this engagement. Healy Consultants Group PLC will efficiently and effectively complete company restructuring and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants Group PLC office;



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- 13. Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement;
- 14. Depending on our Client's business and nationality, the Mozambique Government will require a special regulatory license (Alvara) to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company restructuring and business licenses;
- 15. It is compulsory for every Mozambique company to i) declare beginning of business activity to the tax authority (alternatively write a letter to the tax authority notifying them that the company is yet to commence operations) and ii) appoint an accountant before commencement of operations. To minimize complexity, Healy Consultants Group PLC recommends our Client appoint its own staff members already in Mozambique. If our Client is uncomfortable with this strategy, Healy Consultants Group PLC can contact accounting Firms on behalf of our Client;
- 16. If our Client requires nominee shareholder and director <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee corporate shareholder amounts to US\$2,100 per annum. Our fee to be both nominee director and shareholder amounts to US\$6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 17. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure employee visa approvals. Our fee is US\$2,950 for the first employee, US\$1,950 for the second employee, US\$950 per employee thereafter. Our employee visa fees include preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval;
 - Some of our Clients request Healy Consultants Group PLC to provide temporary shared <u>office space</u> for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is US\$950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants Group PLC;
- 18. During the engagement, shareholders and directors' documents may need to be translated into the local language; before the Government and Bank approves company restructuring and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task.
 - As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees ii) notary public costs iii) official translator fees;
- 19. Monthly and mid-year Government tax obligations include monthly payroll reporting, VAT and corporation tax return filing. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of US\$860. Healy Consultants Group PLC monthly support will include i) receive in dropbox the monthly invoices from our client ii) label monthly bank statement transactions iii) preparation and submission of VAT returns and iv) submission of monthly employee payroll reporting;

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- 20. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 21. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 22. Healy Consultants Group PLC will only change the corporate structure of your shelf company after 75% of due diligence documentation is received by email. Healy Consultants Group PLC will only change the bank signatory after 100% of the Client's original due diligence documentation is received by courier;
- 23. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> (click link) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>;
- 24. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 25. Some of our Clients' engage Healy Consultants Group PLC to recruit (click link) local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients';



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Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Mozambique corporate structure.

Best regards,

Aidan Healy

Aidan Healy

Business owner

Healy Consultants Group PLC

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