



### **Thailand Regional Operating Headquarters Invoice**

Client to provide Company Reg. No.: 921530

Address to be provided

Date: Friday, May 05, 2017 Invoice No: 2015 – 10 – 003p

Professional services for Thailand ROH (without travel)	Notes	Year 1 US\$	Year 2 US\$
Thailand ROH registration fees (without travel)	1.	9,475	0
ROH <u>legal registered office</u> fees	2.	2,100	1,100
Thailand corporate bank account opening fees (without travel)	3.	2,950	0
Estimated Thailand Government registration fees	4.	1,400	250
Estimate of annual accounting and reporting fees	<b>5</b> .	0	2,300
Total Healy Consultants fees payable this month	6.	15,925	0
Estimate of Healy Consultants fees payable after 12 months	7.		3,650

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;





### **Thailand Regional Operating Headquarters Invoice**

#### Notes to invoice above

1. Healy Consultants fees to efficiently and effectively complete Thailand regional operating headquarters registration within <u>6 weeks</u> by i) choosing the optimum regulatory license for our Client's business activities ii) reserving a name with the <u>Thailand Ministry of Commerce</u> iii) settling our accountant and lawyer fees and iv) preparing a high quality regional operating headquarters registration application for the Ministry of Commerce and DGRD;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. In accordance with <u>Section 1148 of the Thailand Civil and Commercial Code</u>, each Thailand regional operating headquarters shall as from the date of its registration have a legal registered office in Thailand, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants' Thailand office will be the registered office address for your regional operating headquarters. Thereafter, this address will be used to receive government correspondence including i) notice of the legal annual return; and ii) all government communications. Most of our Clients wish to place <u>Healy Consultants' office address</u> on invoices, contracts, websites and business cards;
- 3. Healy Consultants will be pleased to open a Thailand corporate bank account without our Client travel. It is a time consuming task, and Healy Consultants will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed regional operating headquarters when shareholders, directors and bank signatories reside overseas. Healy Consultants will prepare a business plan for the bank to optimize the probability of corporate bank account approval. Depending on our Client's business and nationality, there is a 40% probability the banks will request a bank signatory to travel for a one hour bank interview. Healy Consultants will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Thailand for corporate bank account opening, Healy Consultants will refund our Client US\$950. There is a 20% probability that the banks will request a Thai or US national to be nominated as bank signatory together with our Client:





### **Thailand Regional Operating Headquarters Invoice**

If our Client is not comfortable with only a Thailand corporate bank account, Healy Consultants will be pleased to open an international corporate bank account (click link) outside of Thailand. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse:

The banks enjoys ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global banking relationships</u> and determination.







Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- 4. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) capital registration fee ii) ROH registration with the <u>Department of Business Development</u> iv) fee for publishing newspaper announcement and v) regional operating headquarters stamp/seal. Government fees to secure a foreign business license are not included in this estimate. Following engagement completion, Healy Consultants will refund our Client any excess of funds received over actual Government costs paid;
- 5. For an active regional operating headquarters, these <u>accounting</u> fees are an estimate of Healy Consultants fees to efficiently and effectively discharge annual accounting and reporting obligations. Following receipt of a set of draft accounting numbers from your regional operating headquarters, Healy Consultants will more accurately advise accounting fees. For a dormant regional operating headquarters, Healy Consultants fees are only US\$950;







#### **Thailand Regional Operating Headquarters Invoice**

- 6. All fees quoted in this invoice correspond to fees quoted on Healy Consultants' website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 7. Assuming our Clients re-engage Healy Consultants in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of regional operating headquarters registration;
- 8. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants completes the engagement faster and more easily than expected, Healy Consultants is happy to refund some fees to our Client:
- Engage Healy Consultants to <u>project manage</u> business set up in every country on the planet.
  We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement;
- 10. In accordance with <u>Thailand Commercial Law</u>, the minimum share capital requirement to incorporate a regional operating headquarters is US\$300,000. These funds may later be remitted out to the head office if the Thai office is closed. These funds may be used to pay operating expenditure of the regional operating headquarters, such as salaries and rent in Thailand;
- 11. In accordance with Thailand regulations, all business entities must register for corporate tax with the <a href="Thailand Revenue Department">Thailand Revenue Department</a>. VAT registration is also mandatory for regional operating headquarterss planning to hire foreigners or if the annual sales in Thailand of our Client's business exceeds US\$50,000 (THB1.8 million). Healy Consultants will be pleased to assist our Client to register for tax fo an additional one-time fee of US\$950;
- 12. Monthly, quarterly and mid-year Government tax obligations include i) monthly payroll reporting and ii) quarterly corporate tax returns. If you need our help, Healy Consultants can complete monthly Government reporting for a monthly fee of US\$1,600. Healy Consultants' monthly support will include i) receive in Dropbox the monthly invoices from our client; ii) label monthly bank statement transactions and iii) submission of monthly employee payroll reporting;





#### Thailand Regional Operating Headquarters Invoice

13.If our Client and Healy Consultants properly plan this engagement, our Clients will <u>not</u> have to travel during this engagement. Healy Consultants will complete regional operating headquarters registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants office;



- 14. Depending on our Client's business, the Government may require your regional operating headquarters to obtain a <u>foreign business license</u> to carry on business in the country. Healy Consultants will assist our Client secure license approval. The application is a complicated process and can take 6 months for approval. Our fee to apply for an ROH is US\$8,340 and we have found a way to reduce Government approval time to 2.5 months. There may be additional fees for this service. However, the Government enjoys ultimate power of approval of business licenses;
- 15. If required, Healy Consultants will be pleased to assist your Firm to secure employee visa approvals. Our fee is US\$2,950 for the first employee, US\$1,950 for the second employee, US\$950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants' control. What is inside our control is the preparation and submission of a high quality visa application that maximizes the likelihood of visa approval;
- 16. Some of our Clients request Healy Consultants to provide temporary shared <u>office space</u> for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is US\$950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants;
- **17.** Some of our Clients engage Healy Consultants to <u>recruit</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;
- 18. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants help to clarify your local and international annual tax reporting obligations;





#### **Thailand Regional Operating Headquarters Invoice**

- 19. During the engagement, shareholders and directors' documents may need to be translated into the local language; before the Government and Bank approves ROH registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants can complete this administrative task;
  - As always, Healy Consultants will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third party fee payments will be supported by original receipts and invoices. Examples of possible third party payments include i) embassy fees ii) notary public costs iii) official translator fees;
- 20. Some of our Clients require an <u>immediate country solution</u>. With this strategy, within a day Healy Consultants can supply our Client i) an existing dormant Thailand company number and ii) an already approved Thailand corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;
- 21. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 22. Healy Consultants will only incorporate your company after 75% of <u>due diligence</u> documentation is received by email. Healy Consultants will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 23. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance</u> <u>Department</u> reviews the quality and completeness of our Client file. Consequently, Healy Consultants may revert to our Client to ask for more up to date <u>due diligence documentation</u>;
- 24. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 25. To efficiently complete your engagement in a timely manner, we recommend your Firm transfers these funds to Healy Consultants corporate bank account. Thereafter, our Incorporation and Banking Team will advance your engagement, providing your Firm daily feedback as to engagement status. I would be grateful if you email us the bank transfer advice slip to enable my Accounting Department to accurately and timely identify bank receipts:





#### Thailand Regional Operating Headquarters Invoice

Thank you for your business and we look forward to working closely with you over the coming weeks as we engineer your Thailand corporate structure.

Best regards,

Aidan Healy

\_\_\_\_\_

Aidan Healy

**Business owner** 

Healy Consultants Group

**Tel:** (+65) 67350120 (direct)

Address: BB Building, Suite 1310 13th Floor, 54 Asoke Road Sukhumvit Soi 21, Bangkok

**Skype:** healyconsultants

#### **Confidentiality Notice**

This transmission and accompanying files contain confidential information intended for a specific individual and purpose. This transmission is private and confidential. If you are not the intended recipient, you are hereby notified that any disclosure, copying or distribution or the taking of any action based on the contents of this information is strictly prohibited. Please contact the sender if you have received this mail and you are not the intended recipient.

#### **Document and Attachments**

This document was prepared through Microsoft Word 2013 and attached documents were created through Microsoft Word 2013 and Adobe Acrobat 11. If you are unable to accurately and completely read this document and open the attachments, kindly advise us and we will gladly resend the information to you in a different format.