

Our Client's name Our Client's address

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Company Reg. No.: 921530

Date: Wednesday, October 23, 2019

Invoice No: 2018 - 10 - 003p

Professional services for NZ overseas LP (no travel)	Notes	Year 1 US\$	Year 2 US\$
NZ overseas limited partnership <u>registration</u> fees (without travel)	1.	2,250	0
Partnership legal registered office fees	2.	1,200	1,200
NZ business bank account opening fees (without travel)	3.	4,950	0
Estimated New Zealand Government registration fees	4.	250	80
VAT registration fees	5.	550	0
Estimate of annual accounting and tax fees	6.	0	2,500
Total Healy Consultants Group PLC fees payable this month	7.	9,200	0
Estimate of Healy Consultants Group PLC fees payable after 12 months	8.		3,780

Note: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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Notes to invoice above

 Healy Consultants Group PLC fees to efficiently and effectively complete New Zealand limited partnership registration within <u>1 week</u> by i) choosing the optimum regulatory license for our Client's business activities; ii) reserving a partnership name with the <u>New Zealand Companies Office</u>; iii) settling our accountant and lawyer fees and iv) preparing a high quality partnership registration application for the Companies Office;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. In accordance with <u>New Zealand Companies Act of 1996</u>, <u>Section 186</u>, a New Zealand overseas partnership shall as from the date of its registration have a legal registered office in New Zealand, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants Group PLC' New Zealand office will be the registered office address for your partnership. Thereafter, this address will be used to receive government correspondence including i) tax letters; ii) notice of the legal annual return and iii) all government communications. Most of our Clients wish to place <u>Healy Consultants Group PLC's office address</u> on invoices, contracts, websites and business cards;
- 3. Healy Consultants Group PLC will be pleased to open a New Zealand business bank account without our Client travel. It is a time consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed partnership when partners and bank signatories reside overseas. Depending on our Client's business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to New Zealand for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

If our Client is not comfortable with only a New Zealand business bank account, Healy Consultants Group PLC will be pleased to open <u>an international business bank account</u> (click link) outside of New Zealand. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

Global banks continue to tighten business bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up at least 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the business bank account will be, including sales contracts or lease agreement;

Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of corporate bank account approval. However, the banks enjoy ultimate power of approval of business bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global banking relationships</u> and determination.







- 4. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) New Zealand overseas partnership registration fee and ii) issuance fee of an Inland Revenue Department number. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;
- 5. In accordance with <u>New Zealand Inland Revenue Department regulations</u>, each New Zealand entity must register for VAT unless its annual sales are below US\$50,000, in which case VAT registration is voluntary;
- 6. For an active trading overseas partnership, these <u>accounting and tax</u> fees are an estimate of Healy Consultants Group PLC fees to efficiently discharge your annual accounting and tax obligations. Following receipt of a set of draft accounting numbers from your partnership, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant partnership, Healy Consultants Group PLC fees are only US\$950;
- 7. All fees quoted in this invoice correspond to fees quoted <u>on Healy Consultants Group PLC's website</u>. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 8. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of partnership registration;
- 9. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees;
- 10. Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement;
- 11. In accordance with New Zealand Laws, there is no minimum issued capital to form a New Zealand overseas partnership. To optimize engagement efficiency and minimize delays, Healy Consultants Group PLC is happy to deposit these funds on behalf of our clients;

12. In accordance with <u>New Zealand regulations</u>, overseas partnerships registered in New Zealand are required to have at least one individual representative ordinarily resident in New Zealand. If required, Healy Consultants Group PLC will be pleased to provide your firm with a professional nominee representative in New Zealand. Our fee amounts to US\$9,000 per annum; If our Client and Healy Consultants Group PLC properly plan this engagement,

Our nominee will not be bank signatory nor sign contracts on behalf of our Client. If our Clients require documents to be signed by our nominee, the same will be pre-reviewed by Healy Consultants Group PLC's Legal and Compliance Department and additional fees will apply;

13. If our Clients will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently and effectively complete company registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants Group PLC office;



- 14. A New Zealand overseas partnership must already be registered outside of New Zealand to complete local registration. The owners of these entity must file a tax return for income sourced from New Zealand;
- 15. Monthly, quarterly and mid-year Government tax obligations include i) VAT return filings and payments by the 28th day of the following month and ii) monthly withholding and payments of salary deductions related to personal income tax. If you need our help, Healy Consultants Group PLC can complete monthly and quarterly Government reporting for a monthly fee of US\$1,600. Healy Consultants Group PLC monthly support will include i) receive in dropbox the monthly invoices from our Client; ii) label monthly bank statement transactions; iii) preparation and submission of VAT returns; iv) monitor monthly profit levels to minimize annual tax; v) submission of monthly employee payroll reporting and vi) personal income tax withholding and payments;
- 16. Depending on our Client's business and nationality, the New Zealand Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and business licenses;
- 17. If required, Healy Consultants Group PLC will be pleased to assist your Firm to secure employee visa approvals. Our fee is US\$7,950 for the first employee, US\$6,950 for the second employee, US\$5,950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval;

The type of visa most commonly requested by our Clients is the entrepreneur work visa (startup subtype). Its main requirements include i) an initial investment of at least US\$70,000 (NZ\$100,000) ii) provision of a business plan (drafted by Healy Consultants Group PLC) and iii) a contribution to New Zealand based on a point system awarded according to job creations, nature of the business and other criteria. Kindly refer to this page for additional details on this type of visa. It is valid for up to 12 months, after which it can be renewed for another 2 years if conditions are still met;

- 18. If our Client requires additional nominee <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee corporate shareholder amounts to US\$2,100 per annum. Our fee to be sole nominee director and shareholder amounts to US\$11,940 per annum. Being the sole shareholder and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 19. Some of our Clients request Healy Consultants Group PLC to provide temporary shared <u>office space</u> for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is US\$950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants Group PLC;
- 20. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 21. During the engagement, partners and managers' documents may need to be translated into the local language; before the Government and Bank approves partnership registration and business bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task;

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees; ii) notary public costs and iii) official translator fees;

- 22. Some of our Clients require an <u>immediate New Zealand solution</u>. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant New Zealand company number; ii) an already approved New Zealand corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;
- 23. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 24. Healy Consultants Group PLC will only register your partnership after 75% of <u>due diligence documentation</u> is received by email. Healy Consultants Group PLC will only open a business bank account after 100% of the Client's original due diligence documentation is received by courier;
- 25. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>;
- 26. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 27. Some of our Clients engage Healy Consultants Group PLC to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients';

Thank you for your business and we look forward to working closely with you over the coming weeks as we project manage (click link) your New Zealand business set up engagement.

Best regards,

Aidan Healy

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<u>Business owner</u>	
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