

Our Client's name Our Client's address Company Reg. No.: 921530

Date: Wednesday, October 31, 2018

Invoice No: 2016 - 10 - 003p

Professional services for <u>Haiti RO</u> (without travel)	Notes	Year 1 US\$	Year 2 US\$
Haiti Representative Office formation fees (without travel)	1.	13,400	5,500
Legal registered office fees	2.	1,100	1,100
Estimated Haiti Government registration fees	3.	1,350	0
Haiti corporate bank account opening fees (without travel)	4.	4,950	0
Tax and VAT registration fees	5.	750	0
Estimate of annual accounting and tax fees	6.	0	2,300
Total Healy Consultants Group PLC fees payable this month	7.	21,550	0
Estimate of total Healy Consultants Group PLC fees payable after 12 months	8.		8,900

Note: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;



Notes to invoice above

 Healy Consultants Group PLC fees to efficiently and effectively complete Haiti representative office registration within <u>four months</u> (click link) by i) choosing the optimum regulatory license for our Client's business activities; ii) reserving a representative office name with <u>Ministry of Commerce and Industry</u>; iii) settling our accountant and lawyer fees and iv) preparing a high quality representative office registration application for <u>Ministry of Commerce and Industry</u>;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. In accordance with <u>Haiti guidelines</u>, a representative office shall as from the date of its registration have a legal registered office in Haiti, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants Group PLC' Haiti office will be the registered office address for your representative office. Thereafter, this address will be used to receive government correspondence including i) tax letters; ii) notice of the legal annual return and iii) all government communications. Most of our Clients wish to place Healy Consultants Group PLC' office address on invoices, contracts, websites and business cards;
- 3. This fee is an estimate of government costs payable during your Firm's engagement. All government fee payments will be supported by original receipts and invoices. Examples of government costs include i) notarizing the representative office deeds and articles of association; ii) registering the statutes with the Direction Générale des Impôts (DGI); iii) registering with the Commercial Registry at the Ministry of Commerce and Industry and obtaining the authorization of operations (Droit de fonctionnement); iv) obtaining the Tax ID number (numero d'identification fiscale –NIF) and v) obtaining and legalizing the special commercial books. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;



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4. Healy Consultants Group PLC will be pleased to open a Haiti corporate bank account without our Client needing to travel. It is a time consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed representative office, when the parent company and directors and bank signatories reside overseas. Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of corporate bank account approval. There is a 20% probability the banks will request a bank signatory to travel for a one hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Haiti for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

If our Client is not comfortable with only a Haiti corporate bank account, Healy Consultants Group PLC will be pleased to open <u>an international corporate bank account</u> (click link) outside of Haiti. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

The banks enjoy ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global banking relationships</u> and determination.







Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- In accordance with Haiti law, each entity must register for corporate tax and VAT at the <u>Directorate General</u> of <u>Taxes</u> (DGI);
- 6. For an active representative office, these <u>accounting and tax</u> fees are an estimate of Healy Consultants Group PLC fees to efficiently and effectively discharge your annual representative office accounting and tax obligations. Following receipt of a set of draft accounting numbers from your representative office, Healy Consultants Group PLC will more accurately advise accounting and tax fees;



- 7. All fees quoted in this invoice correspond to fees quoted <u>on Healy Consultants Group PLC's website</u>. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 8. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of representative office registration;
- 9. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants Group PLC completes the engagement faster than expected and more easily than expected, Healy Consultants Group PLC is happy to refund some fees to our Client;
- 10. Representative office business activities are limited to i) market research ii) Client after sales support iii) promoting the business of the parent company and iv) research and development. The Representative office is free of corporation tax but must register for GST or VAT. A Representative office can i) lease office premises and ii) but cannot issue sales invoice to Clients' nor iii) sign local sales. A Representative office cannot import and export goods. The life of the Representative office is limited to that of the parent company;
- Engage Healy Consultants Group PLC to project manage business set up in every country on the planet. We are the best in the world at what we do, timely completing the A to Z of every country engagement;
- 12. In accordance with <u>Haiti guidelines</u>, the issued share capital of US\$400 must be deposited to the corporate bank account before registration. To optimize engagement efficiency and minimize delays, Healy Consultants Group PLC is happy to deposit these funds on behalf of our clients;
- **13.** Some of our Clients' engage Healy Consultants Group PLC to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients';
- 14. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 15. In accordance with the <u>Company Law</u>, each corporation must appoint at least one country representative must be a Haiti national. If required, Healy Consultants Group PLC will be pleased to provide your firm with a professional nominee local representative in Haiti. Our fee amounts to US\$6,600 per nominee per annum;
- 16. Depending on our Client's business and nationality, the Indian Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure

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license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of representative office registrations and business licenses;

17. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients' will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently and effectively complete representative office registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants Group PLC office:



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- If required, Healy Consultants Group PLC will be pleased to assist your firm secure employee visa approvals. 18. Our fee is US\$4.950 for the first employee, US\$3,950 for the second employee, US\$2,950 per employee thereafter. Our employee visa fees include preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval;
- 19. Monthly, guarterly and mid-year Government tax obligations include monthly and guarterly payroll reporting, VAT and corporation tax return filing. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of US\$860. Healy Consultants Group PLC monthly support will include i) receive in dropbox the monthly invoices from our client; ii) label monthly bank statement transactions; iii) preparation and submission of VAT returns and iv) submission of monthly employee payroll reporting;
- Some of our Clients request Healy Consultants Group PLC to provide temporary shared office space for 6 20. months until their preferred business premises is found. If your Firm requires this service, our one-time fee is US\$950. Monthly rental thereafter is paid directly to the landlord, independently of Healy Consultants Group PLC;
- During the engagement, the parent company and directors documents may need to be translated into the 21. local language before the Government and Bank approves representative office registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task:

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third party fee payments will be supported by original receipts and invoices. Examples of possible third party payments include i) embassy fees; ii) notary public costs and iii) official translator fees;

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- 22. If our Client requires non-resident nominee shareholder and director <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee non-resident corporate shareholder amounts to US\$2,100 per annum. Our fee to be both non-resident nominee director and shareholder amounts to US\$6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 23. Some of our Clients require an <u>immediate Haiti solution</u>. With this strategy, within 3 weeks Healy Consultants Group PLC can supply our Client i) an existing dormant Haiti company number; ii) an already approved Haiti corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;
- 24. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 26. Healy Consultants Group PLC will only register your representative office after 75% of <u>due diligence</u> <u>documentation</u> is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 27. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> (click link) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>;



Thank you for your business and we look forward to working closely with you over the coming weeks as we project manage (click link) your Haiti business set up engagement.

Best regards,

Aidan Healy

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