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# Hamriyah Free Zone Branch Office Invoice

Our Client's name Company Reg. No.: 921530

Our Client's address

Date: Monday, November 19, 2018 Invoice No: 2018 – 004 – 029p

Professional services for Hamriyah FZ branch (without travel)	Notes	Year 1 US\$	Year 2 US\$
Hamriyah Free zone branch registration fees (without travel)	1.	9,550	870
Assistance to locate office premises	2.	950	0
UAE corporate bank account opening fees (without travel)	3.	4,950	0
Project management fees	4.	5,950	0
Estimate of government license and registration fees	5.	4,150	4,150
Estimate of annual accounting, audit and tax fees	6.	0	4,950
Total Healy Consultants Group PLC fees payable this month	7.	25,550	0
Estimate of Healy Consultants Group PLC fees payable after 12 months	8.		9,970

**Note**: this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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### Notes to support the above Invoice

 Healy Consultants Group PLC fees to efficiently and effectively complete Hamriyah free zone branch registration within <u>8 weeks</u> including <u>i</u>) choosing the optimum regulatory license for our Client's business activities; <u>ii</u>) settlement of our accountant and lawyer fees; and <u>iii</u>) preparing a high quality branch registration application for <u>Hamriyah Free Zone Authority</u>;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. Before company incorporation is complete, the Hamriyah Free Zone Authority will review and approve a lease agreement for <u>office premises</u>. If your Firm requires this service from Healy Consultants Group PLC, our one-time fee amounts to US\$950. The monthly rent thereafter will be paid independently and directly to the landlord by our Client. An estimate of such a rental for a space of 10 sq.m for one employee is US\$3,200 per month;
- 3. Healy Consultants Group PLC will be pleased to open an UAE corporate bank account for our Client. It is a time-consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed company, when shareholders and directors and bank signatories reside overseas. Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of corporate bank account approval;

Depending on our Client's business and nationality, there is a 40% probability the banks will request a bank signatory to travel for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to UAE for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

If our Client is not comfortable with only a UAE corporate bank account, Healy Consultants Group PLC will be pleased to open an international corporate bank account (click link) outside of UAE. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, and London. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

The banks enjoy ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of our global banking relationships and determination.

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Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- 4. Healy Consultants Group PLC project management fees relate to time and resources dedicated to:
  - a) thoroughly research and plan Hamriyah business set up for our Client;
  - devising strategies to i) minimise the total engagement period; ii) complete the engagement without our Client's travel; iii) avoid the need for a UAE <u>national shareholder</u>; and iv) avoid the need for a specific regulatory license;
  - c) agreeing the optimum corporate structure with our Client;
  - d) submitting a high-quality company incorporation application to the Hamriyah Free Zone Authority;
  - e) choosing the optimum regulatory license for our Client business activities (if required);
  - f) injecting the paid-up share capital on our Client's behalf (if required);
  - g) collating and supervising the legalisation and attestation and translation of Client documents;
  - h) weekly detailed engagement status updates to our Client and weekly Thursday conference calls;
  - payment of retainer fees to multiple local lawyers and accountants;
  - ensuring our Client complies with local regulations and legally owns and controls the entity;
  - k) ascertain the specific accounting, tax, legal and compliance considerations;
  - finding solutions to challenges that occur throughout the engagement;
  - m) determining the local and international tax obligations of the new entity, including corporate income tax, payroll taxes, withholding tax and sales taxes;
  - 5. This fee is an estimate of Government costs to complete your Firm's engagement. All <u>Government fee</u> payments will be supported by original payment receipts of all government fees. Examples of Government costs include i) reserving the company name; ii) paying the Chamber of Commerce fee; iii) registers our Client for social security insurance; iv) register with the correspondent department; and v) obtain Commercial License. All third party and government fees associated with legalization of company and/or individual documents will be borne by our Client;
  - 6. For an active trading company, these <u>accounting</u>, <u>audit and tax</u> fees are an estimate of Healy Consultants Group PLC fees to efficiently and effectively discharge your annual company accounting, audit and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group PLC fees are only US\$950;

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- 7. All fees quoted in this invoice correspond to fees quoted on Healy Consultants Group PLC's website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 8. Assuming our Clients re-engage Healy Consultants Group PLC, this fee is an estimate of the fees payable next year, 12 months after the date of company registration this year;
- 9. The fees quoted in this invoice are an average of the fees of a typical Hamriyah engagement. Only after agreeing each individual client's business structure and needs, can Healy Consultants Group PLC provide a custom, tailored fee quotation. Unfortunately, government fees and procedures vary by industry by company. If during the engagement, Healy Consultants Group PLC realizes the company incorporation is more complex than anticipated, requiring large investment of time, my Firm will revert to request additional fees:
- 10. Branch business activities are limited to i) administrative activities; ii) promotional activities; and iii) marketing support. A branch can employ a limited number of employees. The parent company's paid up share capital must be at least US\$70,000. A branch cannot i) lease office premises; ii) import and export goods;
- 11. Many of our clients appoint a local agent sponsor for their Hamriyah FZ company in order to do business inside the UAE. Healy Consultants Group PLC will be happy to appoint a local agent for your free zone company. Our fee for the same is estimated at US\$10,800 per annum as published on our website. Upon further understanding of your business activities, Healy Consultants Group PLC will accurately advice on local agent sponsor fees;
- 12. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently complete company registration and corporate bank account opening in a timely manner without our Client's presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin; and ii) courier the originals to Healy Consultants Group PLC's office;



- 13. If required, Healy Consultants Group PLC will be pleased to assist your Firm to secure employee visa approvals. Our fee is US\$3,950 for the first employee, US\$2,950 for the second employee, US\$1,950 per employee thereafter. Our employee visa fees include preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality visa application that maximizes the likelihood of visa approval;
- 14. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of US\$860. Healy Consultants Group PLC monthly support will include i) receive in Dropbox the monthly invoices from our client; ii) label monthly bank statement transactions; iii) preparation and submission of VAT returns; and iv) submission of monthly employee payroll reporting;

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15. During the engagement, shareholders and directors documents may need to be translated into the local language before the Government and Bank approves company registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy atestation fees in their country of origin as well as in UAE. Either our Client or Healy Consultants Group PLC can complete this administrative task;

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees; ii) notary public costs; iii) official translator fees;

- 16. Depending on our Client's business and nationality, the Sharjah Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and business licenses;
- 17. Some of our Clients require an <u>immediate Hamriyah solution</u>. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant Hamriyah company number; ii) an already approved Hamriyah corporate bank account number; and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;



- 18. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 19. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees; and ii) completion and signing of our legal engagement letter;
- 20. Healy Consultants Group PLC will only incorporate your branch after 75% of <u>due diligence documentation</u> is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 21. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> (<u>click link</u>) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>;
- 22. Engage Healy Consultants Group PLC to <u>project manage (click link)</u> the set up of your business in every country on the planet. We are the best in the <u>world (click link)</u> at what we do and we are a one-stop-shop for <u>the A to Z (click link)</u> of every country engagement;
- 23. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 24. Some of our Clients engage Healy Consultants Group PLC to <u>recruit</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;

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Thank you for your business and we look forward to working closely with you over the coming weeks as we <u>project manage (click link)</u> your Hamriyah business set up engagement.

Best regards,

Aidan Healy

Aidan Healy

**Business owner** 

Healy Consultants Group PLC

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