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## **Greece Representative Office Invoice**

Our Client's name Company Reg. No.: 921530

Our Client's address

Date: Monday, December 10, 2018 Invoice No: 2016 – 10 – 003p

Professional services for Greece Representative Office (without travel)	Notes	Year 1 €	Year 2 €
Greece representative office registration fees (without travel)	1.	6,400	1,600
Legal <u>registered office</u> fees	2.	1,100	1,100
Estimated Greece Government registration fees	3.	200	200
Greece RO bank account opening fees (without travel)	4.	4,950	0
Estimate of annual accounting and tax fees	5.	0	2,300
Tax and VAT registration fees	6.	950	0
Total Healy Consultants Group PLC fees payable this month		13,600	0
Estimate of Healy Consultants Group PLC fees payable after 12 months			5,200

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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#### Notes to invoice above

1. Healy Consultants Group PLC fees to efficiently and effectively complete Greece representative office (RO) registration within <u>three weeks</u> by i) choosing the optimum regulatory license for our Client's business activities; ii) reserving a representative office name with <u>Chamber of Commerce and Industry</u> iii) settling our accountant and lawyer fees and iv) preparing a high quality representative office registration application for <u>GEMI</u>;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed status</u> <u>update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. In accordance with <u>Greek Law No. 3190/1955</u>, each RO shall as from the date of its registration have a legal registered office in Greece, to which all official government communications and notices may be addressed. To comply with this statutory requirement, Healy Consultants Group PLC' Greece office will be the registered office address for your branch. Thereafter, this address will be used to receive government correspondence including i) notice of the legal annual return; and ii) all government communications. Most of our Clients wish to place <u>Healy Consultants Group PLC's office address</u> on invoices, contracts, websites and business cards:
- 3. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) reserving the representative office name with the Chamber of Commerce and Industry; ii) preparation of representative office deeds and articles of association; iii) filing the articles of association with the local commercial register, kept at local courts and iv) notifying the local office of business and standards of the establishment of the office Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid;
- 4. Healy Consultants Group PLC will be pleased to open a Greece representative office bank account without our Client travel. It is a time consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed representative office when shareholders, directors and bank signatories reside overseas:

Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of representative office bank account approval. Depending on our Client's business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Greece for representative office bank account opening, Healy Consultants Group PLC will refund our Client €950;

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If our Client is not comfortable with only a Greece representative office bank account, Healy Consultants Group PLC will be pleased to open an international representative office bank account (click link) outside of Greece. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, Standard bank, ANZ bank, VTB bank, UBS, Credit Suisse;

The banks enjoys ultimate power of approval of representative office bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global banking relationships</u> and determination;

Global banks continue to tighten representative office bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

- 5. Unlike in most other countries, RO is subject to minimum corporate tax payments in Greece. For an active representative office, these accounting and tax fees are an estimate of Healy Consultants Group PLC fees to efficiently discharge annual accounting and reporting obligations. Following receipt of a set of draft accounting numbers from your representative office, Healy Consultants Group PLC will more accurately advise accounting fees. For a dormant representative office, Healy Consultants Group PLC fees are only €950;
- 6. In accordance with Greek Taxation Laws, each resident entity must register for corporate tax and VAT at the Ministry of Finance;
- 7. All fees quoted in this invoice correspond to fees quoted on Healy Consultants Group PLC's website. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 8. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of branch registration;

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- 9. Representative office business activities are limited to i) market research; ii) Client after sales support; iii) promoting the business of the parent company; and iv) research and development. The parent company paid up share capital must be equal to the minimum-capital requirements applicable to companies in Greece. A representative office can i) lease office premises but ii) cannot issue sales invoice to Clients nor iii) sign local sales. A Representative office cannot import and export goods and the parent company must incur a minimum of €100,000 in annual expenditures in Greece. The RO must employ a minimum of four people and is subject to a minimum tax of 5% of total expenditure;
- 10. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants Group PLC completes the engagement faster and more easily than expected, Healy Consultants Group PLC is happy to refund some fees to our Client;
- 11. Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing the A to Z of every country engagement;
- 12. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients will not have to travel during this engagement. Healy Consultants Group PLC will complete representative office registration and representative office bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin; and ii) courier the originals to Healy Consultants Group PLC office;



- 13. In accordance with Greek Company Law, there is no minimum share capital required for the registration process of a representative office. However, the parent company must i) have a paid-up share capital corresponding to at least the minimum-capital requirements applicable to companies in Greece (minimum of €4,500); and ii) incur a minimum of €100,000 in annual expenditures in Greece;
- 14. In accordance with the <u>Greek Law No. 3190/1955</u>, each Greek RO must have at least one individual country representative ordinarily resident in Greece. If required, Healy Consultants Group PLC will be pleased to provide your Firm with a professional nominee representative in Greece. Our fee amounts to €6,600 per annum;
- 15. Depending on our Client's business and nationality, the Greek Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of RO registration and business licenses;
- 16. If required, Healy Consultants Group PLC will be pleased to assist your Firm to secure employee visa approvals. Our fee is €2,950 for the first employee, €1,950 for the second employee, €950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high quality visa application that maximizes the likelihood of visa approval;

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- 17. Some of our Clients request to provide temporary shared office space for 6 months until their preferred business premises is found. If your Firm requires this service, our one-time fee is €950. Monthly rental thereafter is paid to the landlord, independently of Healy Consultants Group PLC;
- 18. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting, VAT and corporate income tax return filing. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of €860. Healy Consultants Group PLC monthly support will include i) receive in Dropbox the monthly invoices from our Client; ii) label monthly bank statement transactions; iii) preparation and submission of VAT returns; and iv) submission of monthly employee payroll reporting;
- 19. Some of our Clients require an immediate Greece solution. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant Greek company number; ii) an already approved Greek corporate bank account number; and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;



- 20. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 21. During the engagement, shareholders and directors' documents may need to be translated into the local language; before the Government and Bank approves RO registration and representative office bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task;
  - As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees; ii) notary public costs; and iii) official translator fees;
- 22. As stipulated on our business website and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees; and ii) completion and signing of our legal engagement letter;
- 23. Healy Consultants Group PLC will only incorporate your representative office after 75% of due diligence documentation is received by email. Healy Consultants Group PLC will only open a representative office bank account after 100% of the Client's original due diligence documentation is received by courier;
- 24. During the annual renewal engagement with our Client, our in-house Legal and Compliance Department reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date due diligence documentation:
- 25. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;

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26. Some of our Clients engage Healy Consultants Group PLC to <u>recruit</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;

Thank you for your business and we look forward to working closely with you over the coming weeks as we project manage (click link) your Greece business set up engagement.

Best regards,

Aidan Healy

Aidan Healy

**Business owner** 

Healy Consultants Group PLC

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