

Client name Address to be provided Company license No.: 268868

TRN: 100399843000003

Date: Monday, June 01, 2020

Invoice No: 2020 - 10 - 009SE

Professional services rendered for Togo PLC (without travel)	Notes	Year 1 US\$	Year 2 US\$
Togo public limited <u>company formation</u> fees	1.	6,200	0
Assistance to find city center business address	2.	950	0
Togo corporate bank account opening fees (without travel)	3.	4,950	0
Estimated Togo Government registration fees	4.	280	80
Tax and VAT <u>registration</u> fees	5.	950	0
Healy Consultants Group PLC project management fees	6.	3,950	0
Estimate of annual accounting and tax fees	7.	0	2,300
Total Healy Consultants Group PLC fees payable this month	8.	17,280	0
Estimate of Healy Consultants Group PLC fees payable after 12 months	9.		2,380

**Note:** The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes below to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement.



#### Notes to invoice above

 Healy Consultants Group PLC fees to efficiently and effectively complete Togo company registration within <u>six weeks</u> by i) choosing the optimum regulatory license for our Client's business ii) reserving a company name with the <u>Chamber of Commerce</u> iii) settling our accountant and lawyer fees and iv) preparing a high quality company incorporation application for the Chamber of Commerce.

All <u>engagement fees</u> are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term.



Every week during the engagement, Healy Consultants Group PLC will email our Client a <u>detailed</u> <u>status update</u>. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language.

- 2. Before company incorporation is complete, the Togo Government must review and approve a lease agreement for office premises. If your Firm requires this service from Healy Consultants Group PLC, our one-time fee amounts to US\$950. The monthly rent thereafter will be paid independently and directly to the landlord by our Client. An estimate of such a rental for a space of 10 sqm for one employee is US\$1,500 per month.
- 3. Healy Consultants Group PLC will be pleased to open a Togo corporate bank account without our Client travel. It is a time consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed company when shareholders, directors and bank signatories reside overseas. Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of corporate bank account approval. Depending on our Client's business and nationality, there is a 20% probability the banks will request a bank signatory to travel for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Togo for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950.

If our Client is not comfortable with only a Togo corporate bank account, Healy Consultants Group PLC will be pleased to open an international corporate bank account outside Togo. Examples include New York, Germany, Liechtenstein, Austria, Bulgaria, South Africa, Australia, London, South America or Dubai. All banks will be top tier banks in these countries with excellent internet banking services. Example of our global banking partners include HSBC, Standard Chartered Bank, Citibank, Barclays, ANZ bank, VTB bank, UBS, Credit Suisse.

The banks enjoys ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global banking relationships</u> and determination.





HSBC



Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement.

- 4. This fee is an estimate of government costs payable during your Firm's engagement. For transparency purposes, all government fee payments will be supported by original receipts and invoices. Examples of government costs include i) notarize company deeds with Togolese Public Notary and ii) pay the registration fees with the <u>Chambre de Commerce et d'Industrie du Togo</u>. Following engagement completion, Healy Consultants Group PLC will refund our Client any excess of funds received over actual Government costs paid.
- 5. In accordance with Togo Tax Law <u>Directive n°02/ 98/CM/UEMOA du 22 décembre 1998</u>, each entity must register for corporate tax and VAT at the <u>Togo Ministry of Finance</u>.
- 6. Healy Consultants Group PLC project management fees relate to time and resources dedicated to:
  - a. thoroughly researching and planning Togo business set up for our Client;
  - b. devising strategies to i) minimise the total engagement period ii) complete the engagement without our Client travelling and iii) avoid the need for a specific regulatory license;
  - c. Negotiating with the Togo government i) a low level of share capital requirements and ii) avoiding the need for a Togolese <u>national shareholder</u>;
  - d. Drafting a feasibility study, neccesary for the pre-approval process;
  - e. agreeing the optimum corporate structure with our Client;
  - f. submitting a high-quality branch incorporation application to the Chamber of Commerce;
  - g. choosing the optimum regulatory license for our Client's business activities;
  - h. injecting the paid up share capital on our Client's behalf;
  - i. collating and supervising the legalisation and attestation and translation of Client documents;
  - j. weekly detailed engagement status updates to our Client and weekly Friday conference calls;
  - k. payment of retainer fees to multiple local lawyers and accountants;
  - I. ensuring our Client complies with local regulations and legally owns and controls the new entity;
  - m. ascertaining the specific accounting, tax, legal and compliance considerations;
  - n. finding solutions to challenges that occur throughout the engagement;
  - o. determining the local and international tax obligations of the new entity, including corporate income tax, payroll taxes, withholding tax and sales taxes.



7. For an active trading company, these <u>accounting and tax</u> fees are an estimate of Healy Consultants Group PLC fees to efficiently discharge your annual company accounting and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group PLC fees are only US\$950.



- 8. All fees quoted in this invoice correspond to fees quoted <u>on Healy Consultants Group PLC's website</u>. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that our Firm inadvertently made fee calculation errors, typing errors or omitted services or fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors.
- 9. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of company registration.
- 10. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees. If Healy Consultants Group PLC completes the engagement faster and more easily than expected, Healy Consultants Group PLC is happy to refund some fees to our Client.
- **11.** Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement.
- 12. In accordance with Togo's <u>Code des investissements Loi n° 89-22 du 31 octobre 1989</u>, the issued share capital of US\$1,800 (FCFA1million) must be deposited to the company bank account before company incorporation. To optimize engagement efficiency and minimize delays, Healy Consultants Group PLC is happy to deposit these funds on behalf of our clients.
- 13. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently complete company registration and corporate bank account opening in a timely manner without our Client presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin and ii) courier the originals to Healy Consultants Group PLC office.



- 14. Depending on our Client's business and nationality, the Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and business licenses.
- 15. If our Client requires <u>nominee shareholder and director services</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee corporate shareholder amounts to US\$2,100 per annum. Our fee to be both nominee director and shareholder amounts to US\$6,600 per

annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk.

- 16. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting, VAT and corporation tax return filing. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of US\$860. Healy Consultants Group PLC monthly support will include i) receiving in Dropbox the monthly invoices from our client ii) labelling monthly bank statement transactions iii) preparing and submitting VAT returns and iv) submitting monthly employee payroll reporting.
- 17. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations.
- 18. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure employee visa approvals. Our fee is US\$2,950 for the first employee, US\$1,950 for the second employee, US\$950 per employee thereafter. Our employee visa fees includes preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC' control. What is inside our control is the preparation and submission of a high quality immigration visa application that maximizes the likelihood of visa approval.
- 19. During the engagement, shareholders' and directors' documents may need to be translated into French; before the Government and Bank approves company registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy attestation fees. Either our Client or Healy Consultants Group PLC can complete this administrative task.

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees ii) notary public costs iii) official translator fees.

- 20. Some of our Clients require an <u>immediate Togo solution</u>. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant Togo company number and ii) an already approved Togo corporate bank account number and iii) a business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer.
- 21. As stipulated on our <u>business website</u> and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter.
- 22. Healy Consultants Group PLC will only incorporate your company after 75% of <u>due diligence</u> <u>documentation</u> is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier.



- 23. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance</u> <u>Department</u> reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date <u>due diligence documentation</u>.
- 24. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you.
- 25. Some of our Clients' engage Healy Consultants Group PLC to <u>recruit local employees</u>. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients.

Thank you for your business and we look forward to working closely with you over the coming weeks as we project manage your Togo business set up engagement.

# Best regards, *Aidan Healy* Aidan Healy Business owner Healy Consultants Group PLC Tel: (+971) 4266 1422 (direct) Affiliate office address: 482, Rue Adabawere, 01 B.P. 968 Lome, Togo Skype: healyconsultants

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#### Document and Attachments

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