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# **Dubai Turnkey Solution Invoice**

Our Client's name Company license No.: 268868

Our Client's address

Date: Monday, May 13, 2019 Invoice No: 2018 – 01 – 010p

Professional services for Dubai turnkey solution (without travel)	Notes	Year 1 US\$	Year 2 US\$
Dubai readymade company acquisition fees (with trading license)	1.	18,150	1,550
Dubai already approved corporate bank account fees (without travel)	2.	4,950	0
Corporate structure changes including new bank signatory	3.	8,450	0
Healy Consultants Group PLC project management fees	4.	6,950	0
Annual accounting and tax fees	5.	0	4,950
Total Healy Consultants Group PLC fee payable this month	6.	38,500	0
Estimate of total Healy Consultants Group PLC fees payable after 12 months	7.		6,500

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes within the attached draft invoices to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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#### Notes to invoice above

I. This cost includes fees to purchase the readymade company including pay all past Government fees. The purchase fee varies depending on the company live; the older the company is, the more expensive this will be. This fee assumes the purchase fee does not exceed US\$9,950. Any purchase excess amount will be borne by our Client.

Healy Consultants Group PLC will engage an independent auditor if the company to be purchased has been active. We will absorb audit fees up to US\$1,350, however if the audit fee results higher than anticipated, Healy Consultants Group PLC will revert to the Client for an additional fee;

All accounting and tax obligations are up to date. The company is dormant since incorporation and has a trading license, Healy Consultants Group PLC will supply independent proof of this. If your Firm requires a different type of license, Healy Consultants Group PLC will be happy to provide so. In this case, the license fees may vary. Every year, our Client will need to renew the company license, this fee is not included in this invoice;

These fees also include our time to efficiently and effectively project manage and timely complete our Clients' engagement. Including timely project manage (click link) our Clients' engagement including i) time taken with our Clients to agree the optimum corporate structure, while legally minimising global taxation; ii) devising a strategy to complete the engagement without our Client travelling; iii) finding solutions to challenges that occur throughout the engagement. Healy Consultants Group PLC never gives up until we complete the engagement, regardless of the complexities or obstacles presented by banks and Governments;

All <u>engagement fees</u> (click link) are agreed and paid up front and agree to the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a <u>detailed project plan</u>, mapping out <u>deliverables</u> by week throughout the engagement term;



To purchase a Dubai company without our Client travel, a power of attorney must be given to Healy Consultants Group PLC, signed by our Client in front of a notary public, legalized in the UAE Consulate;

2. Our Client may be appointed as the new sole bank signatory to the already approved Dubai corporate bank account or Healy Consultants Group PLC can open a new fresh bank account for the company, to avoid risk/liabilities. It is a time-consuming task; Healy Consultants Group PLC will shelter our Client from the administrative challenges. As you can appreciate, it is a difficult task to obtain bank approval when shareholders and directors and bank signatories reside overseas. Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of new bank signatory approval. Depending on the business and nationality of our Client, there is a 70% probability the bank will request the new bank signatory to travel for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel for corporate bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

The name of the already approved corporate bank account is that of the existing ready-made company. The shelf company name can be changed including the business activity of the company. If our Clients wishes to change the shelf company name, the bank will request some new forms to be signed by Aidan Healy and our Client, without your travel;

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It is important our Client is aware Healy Consultants Group PLC will only change the bank signatory after 100% of our Client due diligence documentation is received by courier. Only after the sole bank signatory is legally changed to our Client, can you remit funds into the corporate bank account. I recommend you read this web page (click link) to re-familiarize yourself with the detailed corporate restructuring process and timeframe, including i) changing bank signatory; ii) shareholders and directors; and iii) company name and business activity;

The banks enjoys ultimate power of approval of corporate bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC control. What is inside our control is the preparation and submission of a high quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of our global banking relationships and determination.







Global banks continue to tighten corporate bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the corporate bank account will be, including sales contracts or lease agreement;

Realistically and so you can plan your business, our Clients' will be able to log into e-banking within 7 weeks from the time Healy Consultants Group PLC supplies the corporate bank account number to you, as outlined in the following table:

Task	Time	Comment
Our Client signs the bank forms to appoint themselves as sole bank signatory and courier returns to Healy Consultants Group PLC Singapore office.	Week 1	Our Client will need to visit their local bank branch to witness their signature
Healy Consultants Group PLC will provide full disclosure to international banks re i) the change in company business; ii) the expected bank inflows and outflows; iii) change of shareholders and directors; and iv) change of beneficial owners. The banks' internal Legal and Compliance Department need to complete their detailed due diligence procedures;	Week 2	Depending on our Client business and nationality, there is a 25% probability the bank will reject the appointment of the new bank signatory
The bank legally approves the new bank signatory. Depending on our Client's nationality and the nature of their business, the banks may take up to 4 weeks to approve and change the new bank signatory of the existing corporate bank account.	Week 4	The bank Legal and Compliance Department complete their internal detailed due diligence and mail Healy Consultants Group PLC a formal letter confirming our Client is the sole bank signatory

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The bank couriers the new e-banking tokens to Healy Consultants Group PLC office we immediately activate internet banking on our Clients' behalf.	Week 6	It takes two weeks for the bank system to generate the new passwords and tokens for the new bank signatory. Usually our Clients' asks us the activate on their behalf	
Healy Consultants Group PLC activates e-banking and sends a courier to our Client preferred address.	Week 7	It usually takes 4 days for a courier to reach our Client. Usually our Client rings us to guide them to login to e-banking to insert their own preferred usernames and passwords	
Healy Consultants Group PLC legally changes the company name (if required). Our Client will need to sign bank forms and courier return to us.	Week 9	Healy Consultants Group PLC informs the bank to change the company name on the corporate bank account	
Healy Consultants Group PLC informs the bank of the new company business activity, including expected cash inflows and outflows. Our Client will need to sign bank forms.	Week 11	Healy Consultants Group PLC informs the bank of the new shareholders and directors and beneficial owners	
Healy Consultants Group PLC appoints our Clients' preferred shareholders and directors to the shelf company.	Week 13	We will email our Client and the bank the updated list of directors and shareholders;	
Healy Consultants Group PLC couriers our Client a complete company kit comprising original corporate documents.	Week 14	The Client engagement is complete	

- 3. This fee is Healy Consultants Group PLC professional fee to assist our Client to change i) the ready-made company business activity and company name; ii) the registered office address; iii) the director and company shareholder; and iv) the bank signatory. It is a time-consuming task; Healy Consultants Group PLC will shelter our Client from the administrative challenges. This is the hardest part of the engagement; These accounting and tax fees are an estimate of Healy Consultants Group PLC fees to efficiently and effectively discharge your Dubai Company accounting, auditing and tax obligations. Following receipt of a set of draft accounting numbers from your Dubai Company, Healy Consultants Group PLC will more accurately advise accounting and tax fees;
- 4. Healy Consultants Group PLC project management fees relate to time and resources dedicated to:
  - a) thoroughly research and plan Dubai business set up for our Client;
  - devising strategies to i) minimise the total engagement period; ii) complete the engagement without our Client's travel; iii) avoid the need for a Dubai <u>national shareholder</u>; and iv) avoid the need for a specific regulatory license;
  - agreeing the optimum corporate structure with our Client;
  - d) submitting a high-quality company incorporation application to the Jebel Ali Free Zone Authority;
  - e) choosing the optimum regulatory license for our Client business activities (if required);

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- f) injecting the paid up share capital on our Client's behalf (if required);
- collating and supervising the legalisation and attestation and translation of Client documents;
- h) weekly detailed engagement status updates to our Client and weekly Thursday conference calls;
- payment of retainer fees to multiple local lawyers and accountants;
- ensuring our Client complies with local regulations and legally owns and controls the entity;
- k) ascertain the specific accounting, tax, legal and compliance considerations;
- finding solutions to challenges that occur throughout the engagement;
- m) determining the local and international tax obligations of the new entity, including corporate income tax, payroll taxes, withholding tax and sales taxes;
- 5. For an active trading company, these <u>accounting</u>, <u>audit and tax</u> fees are an estimate of Healy Consultants Group PLC fees to efficiently and effectively discharge your annual company accounting, audit and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group PLC fees are only US\$950;



- 6. All fees quoted in this invoice correspond to fees quoted on Healy consultant's <u>business website</u>. Please review this invoice carefully to identify errors. During the rush of a business day, it is possible Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly re the same. I apologize in advance if I or my staff made invoice errors;
- 7. Assuming our Clients re-engage Healy Consultants Group PLC in year 2, this fee is an estimate of the fees payable next year, 12 months after the date of company registration;
- 8. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees;
- In accordance with Dubai Company Law, there is no paid-up share capital to be deposited into the corporate bank account. However, if the company is registered in a Free Zone, paid up share capital may be required;
- 10. Dubai Government must review and approve a lease agreement for office premises before the change of corporate structure is complete. If our Client requires Healy Consultants Group PLC to secure and negotiate a lease agreement on their behalf, our one-time fee is US\$1,950 for this service. The monthly rental is payable directly to the landlord by our Client. Healy Consultants Group PLC estimates the yearly cost of a Dubai City Centre 42 sqm office space amounts to US\$13,612 (Deira, Al Barsha area). Alternatively, some of our Clients request Healy Consultants Group PLC to locate permanent office premises for their staff and our one-time fee for this service is US\$4,950;

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11. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently complete company registration and corporate bank account opening in a timely manner without our Client's presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin; and ii) courier the originals to Healy Consultants Group PLC's office;



- 12. According to Dubai company law, a Dubai national is required to a share of at least 51% in a Dubai LLC (except if the business activity falls under professional management consulting, see below). Healy Consultants Group PLC will be happy to act as nominee shareholder or director for your Dubai LLC. To ensure your assets are fully protected, the nominee will not be a bank signatory, nor will he have an active role in daily corporate activities. Our estimate fee for the same amounts to US\$10,800 per annum as published on our website. A Dubai LLC company can be set up in 3 weeks counting from the day Healy Consultants Group PLC receives the due diligence;
- 13. In accordance with the <u>UAE VAT law</u>, a business must register for VAT if its taxable supplies and imports is anticipated to exceed AED375,000 (US\$102,000) in the next 30 days. Our VAT registration fees are US\$750;
- 14. A professional management consulting firm can be 100% foreign owned provided a local agent must be appointed. A local service agent or sponsors are not involved in the operations of the company. Healy Consultants Group PLC will be happy to act as your company's local agent. Our estimate fee for the same amounts to US\$7,500 per annum;
- 15. If our Client requires non-resident nominee shareholder and director <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee non-resident corporate shareholder amounts to US\$2,100 per annum. Our fee to be both non-resident nominee director and shareholder amounts to US\$6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 16. Depending on our Client's business and nationality, the Dubai Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval; there may be additional engagement fees. However, the Government enjoys ultimate power of approval of company registrations and business licenses;
- 17. During the engagement, shareholders and directors documents may need to be translated into the local language and attested in the Client's country of origin and in UAE before the Government and Bank approves company registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy atestation fees in their country of origin as well as in UAE. Either our Client or Healy Consultants Group PLC can complete this administrative task;

As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees; ii) notary public costs; iii) official translator fees;

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18. If required, Healy Consultants Group PLC will be pleased to assist your firm to secure employee visa approvals. Our fee is US\$4,950 for the first employee and US\$3,950 per employee thereafter. Each employee visa includes i) a Government deposit of US\$800 (AED3,000), payable to the Government and refundable upon de-registration of the entity; ii) a medical fitness test of US\$235; and iii) emirates ID application and card issuance of US\$165. Before submitting a visa application, applicants must ensure their passport has at least 2 blank pages and a validity of at least 6 months. If a visa application is commenced with the applicant in UAE, the applicant must remain within the country during the process;

If required, Healy Consultants Group PLC will also apply for dependent visas. Our fees will be US\$2,950 for each dependent visa. Dependent visas can only be applied after the principal sponsor has obtained i) an Emirates ID card; ii) a signed lease agreement for a residential property large enough to accommodate all dependents; and iii) the Ejari registration for this residential property;

Our visa fees include i) preparation of a quality visa application; and ii) submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval;

- 19. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile; and they will fulfill those obligations annually. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 20. Monthly, quarterly and mid-year Government tax obligations include monthly and quarterly payroll reporting. If you need our help, Healy Consultants Group PLC can complete monthly Government reporting for a monthly fee of US\$860. Healy Consultants Group PLC monthly support will include i) receive in Dropbox the monthly invoices from our client; ii) label monthly bank statement transactions; and iii) submission of monthly employee payroll reporting;
- 21. Engage Healy Consultants Group PLC to <u>project manage (click link)</u> the set up of your business in every country on the planet. We are the best in the <u>world (click link)</u> at what we do and we are a one-stop-shop for the A to Z (click link) of every country engagement;
- 22. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 23. As stipulated on our website and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees; and ii) completion and signing of our legal engagement letter;
- 24. Healy Consultants Group PLC will only incorporate your company after 75% of <u>due diligence documentation</u> is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;
- 25. During the annual renewal engagement with our Client, our in-house Legal and Compliance Department reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date due diligence documentation;

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26. Some of our Clients engage Healy Consultants Group PLC to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;

Thank you for your business and we look forward to working closely with you over the coming weeks as we project manage (click link) your Dubai business set up engagement.

Best regards,

Aidan Healy

Aidan Healy

**Business owner** 

Healy Consultants Group PLC

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