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# Ajman Free Zone LLC Invoice

Our Client's name Company Reg. No.: 00311971N

Our Client's address

Date: Monday, November 19, 2018 Invoice No: 2018 – 10 – 003z

Professional services for Ajman LLC (without travel)	Notes	Year 1 US\$	Year 2 US\$
Ajman Free Zone LLC company formation fees (without travel)	1.	6,050	3,200
Assistance to locate office premises in Ajman free zone	2.	950	0
Corporate bank account opening fees (without travel)	3.	4,950	0
Estimated Government registration fees	4.	1,450	950
Estimated Government license fees	5.	4,550	4,050
Healy Consultants Group PLC project management fees	6.	5,175	0
Estimate of annual accounting and tax fees	7.	0	2,300
Total Healy Consultants Group PLC fees payable this month	8.	23,125	0
Estimate of total Healy Consultants Group PLC fees payable after 12 months	9.		10,500

**Note:** this invoice needs to be tailored for each Client. The above services and fees represent the average requirements of our Clients. I recommend you carefully read the notes within the attached draft invoices to confirm and understand all services required by your Firm, eliminating the risk of unwanted fee surprises during the engagement;

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#### Notes to invoice above

1. Healy Consultants Group PLC's fees to efficiently and effectively project manage our Clients' engagement to a timely completion, including i) time taken with our Clients to agree the optimum corporate structure, while legally minimising global taxation; ii) devising a strategy to complete the engagement without our Client travelling; iii) finding solutions to challenges that occur throughout the engagement; and iv) detailed weekly email engagement status updates to our Client. Healy Consultants Group PLC never gives up until we complete the engagement, regardless of the complexities or obstacles presented by banks and Governments;

All <u>engagement fees</u> are agreed and paid up front and match with the fees published on our country web pages. Consequently, there are no hidden fees, surprises or ambushes throughout the engagement. All engagement deadlines are agreed up front in the form of a detailed project plan, mapping out deliverables by week throughout the engagement term.



Every second day during the engagement, we email our Client a detailed status update. Our Client is immediately informed of engagement problems together with solutions. Your dedicated engagement manager is reachable by phone, Skype, live chat and email and will communicate in your preferred language;

- 2. Before company incorporation is complete, the Ajman Free zone Authority will review and approve a lease agreement for office premises. If your Firm requires this service from Healy Consultants Group PLC, our one-time fee amounts to US\$950. The monthly rent thereafter will be paid independently and directly to the landlord by our Client. An estimate of such a rental for a space of 10 sq. m. for one employee is US\$1,600 per month;
- 3. Healy Consultants Group PLC will be pleased to open a UAE free zone bank account without our Client needing to travel. It is a time-consuming task, and Healy Consultants Group PLC will shelter our Client from the associated administrative challenges. As you can appreciate, it is a difficult task to obtain bank account approval through a newly formed company, when shareholders and directors and bank signatories reside overseas. Healy Consultants Group PLC will prepare a business plan for the bank to optimize the probability of free zone bank account approval. There is a 10% probability the banks will request a bank signatory to travel for a one-hour bank interview. Healy Consultants Group PLC will try its best to negotiate with the bank for a travel exemption. If our Client must travel to Ajman for free zone bank account opening, Healy Consultants Group PLC will refund our Client US\$950;

If our Client is not comfortable with an Ajman corporate bank account, Healy Consultants Group PLC can open an international corporate bank account outside of Ajman. Examples include London, New York, Germany, Bulgaria, South Africa, Australia, or Dubai. Our fee for this service is US\$ 3,950 without travel or US\$ 2,550 with travel. All banks will be top tier banks in these countries with excellent internet banking services,

The banks enjoy ultimate power of approval of free zone bank account applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality bank application that maximizes the likelihood of approval. To date, we enjoy a 100% approval record because of <u>our global banking relationships</u> and determination.

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Global banks continue to tighten free zone bank account opening procedures, their internal compliance departments completing more thorough due diligence of Clients. Consequently, our Clients should expect the bank account approval period to take up to 4 weeks. Furthermore, global banks now require evidence of proof of business in the country where the free zone bank account will be, including sales contracts or lease agreement;

- 4. This is an estimate of annual license fees an Ajman free zone company must settle with the Free Zone Authority. Actual fees will depend on the business activity. Healy Consultants will provide our client with original payment receipts of all government fees. Examples of Government costs include i) submitting application and settling company registrations fees with Ajman Free Zone Authority; ii) reserving the company name with Ajman Free Zone Authority; and iii) other miscellaneous expenses such as couriers or buying registrations forms. This quote does not include any necessary attestation of documents. Following engagement completion, Healy Consultants will refund our Client any excess of funds received over actual Government costs paid. If our Client requires to appoint two shareholders, there will be an additional fee of US\$275 for the attestation of the Memorandum of Association;
- 5. All free zone companies need to apply for a business license specific for its business activity. The different type of licenses available in this FZ are Trade, E-commerce, Service and Industrial. Healy Consultants includes in this invoice the current cost of one activity trade license. If our client requires a different type of license, the cost is available on <a href="mailto:this.webpage">this webpage</a>;
- 6. Healy Consultants Group PLC project management fees relate to time and resources dedicated to:
  - a. thoroughly research and plan Ajman business set up for our Client;
  - b. devising strategies to i) minimise the total engagement period; ii) complete the engagement without our Client travelling; iii) avoid the need for a local UAE shareholder; and iv) avoid the need for a specific regulatory license;
  - c. agreeing the optimum corporate structure with our Client;
  - d. submitting a high-quality company incorporation application to the <u>Ajman Chamber of Commerce and Industry;</u>
  - e. choosing the optimum regulatory license for our Client's business activities (if required);
  - f. injecting the paid up share capital on our Client's behalf;
  - g. collating and supervising the legalisation and attestation and translation of Client documents;
  - h. weekly detailed engagement status updates to our Client and weekly Friday conference calls;
  - payment of retainer fees to multiple local lawyers and accountants;
  - j. ensuring our Client complies with local regulations and legally owns and controls the new entity;
  - k. ascertain the specific accounting, tax, legal and compliance considerations;
  - I. finding solutions to challenges that occur throughout the engagement;

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- m. determining the local and international tax obligations of the new entity, including corporate income tax, payroll taxes, withholding tax and sales taxes;
- 7. For an active trading company, these <u>accounting</u>, <u>audit and tax</u> fees are an estimate of Healy Consultants Group PLC's fees to efficiently and effectively discharge your annual company accounting, auditing and tax obligations. Following receipt of a set of draft accounting numbers from your company, Healy Consultants Group PLC will more accurately advise accounting and tax fees. For a dormant company, Healy Consultants Group PLC' fees are only US\$ 950;
- 8. All fees quoted in this invoice correspond to fees quoted on Healy Consultants Group PLC' <u>website</u>. Please review this invoice carefully to identify errors. During the rush of the business day, it is possible that Healy Consultants Group PLC inadvertently made fee calculation errors, typing errors or omitted services or omitted historic fee payments from Clients. In the unfortunate event you identify invoice errors, please revert to me directly regarding the same. I apologize in advance if I or my staff made invoice errors;
- 9. Assuming our Clients re-engage Healy Consultants Group PLC, this fee is an estimate of the fees payable next year, 12 months after the date of company registration this year;
- 10. The fees quoted in this invoice are a prediction of the fees required to efficiently and effectively complete this engagement in a timely manner. If during the engagement Healy Consultants Group PLC realizes that the project is more complex than anticipated, requiring a large additional investment of time, my Firm will revert to request additional fees;
- 11. Engage Healy Consultants Group PLC to <u>project manage</u> business set up in every country on the planet. We are the best in the <u>world</u> at what we do, timely completing <u>the A to Z</u> of every country engagement;
- 12. If our Client and Healy Consultants Group PLC properly plan this engagement, our Clients will <u>not</u> have to travel during this engagement. Healy Consultants Group PLC will efficiently and effectively and aggressively complete company registration and corporate bank account opening in a timely manner without our Client's presence. Instead, our Client will need to i) sign and get documents legalized in the embassy in their country of origin; and ii) courier the originals to Healy Consultants Group PLC office;



- 13. Many of our clients appoint a local agent sponsor for their Ajman free zone company in order to do business inside the UAE. Healy Consultants Group PLC will be happy to appoint a local agent for your free zone company. Our fee for the same is estimated at US\$10,500 per annum as published on our website. Upon further understanding of your business activities, Healy Consultants Group PLC will accurately advice on local agent sponsor fees;
- 14. To assist our Clients to minimize foreign exchange costs, we offer the payment in SG\$, Euro, Pounds or US\$. Kindly let me know in which currency your Firm prefers to settle our fees and I will send an updated invoice, thank you;
- 15. The minimum share capital of a Free Zone LLC company in Ajman is US\$50,000. To optimize engagement efficiency and minimize delays, Healy Consultants Group PLC is happy to deposit these funds on behalf of our clients;

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- 16. If our Client requires non-resident nominee shareholder and director <u>services (click link)</u>, Healy Consultants Group PLC will be pleased to assist. Our fee for professional, passive nominee non-resident corporate shareholder amounts to US\$2,100 per annum. Our fee to be both non-resident nominee director and shareholder amounts to US\$6,600 per annum. Being the sole shareholders and sole director of a Client's company exposes Healy Consultants Group PLC to reputation, litigation and financial risk;
- 17. Depending on our Client business and nationality, the Government may require a special regulatory license to carry on your business in the country. Healy Consultants Group PLC will assist our Client secure license approval. There may be additional fees for this service;
- 18. During the engagement, shareholders and directors documents may need to be translated into the local language before the Government and Bank approves company registration and corporate bank account opening respectively. Consequently, our Client should budget for possible additional translation and embassy atestation fees in their country of origin as well as in UAE. Either our Client or Healy Consultants Group PLC can complete this administrative task;
  - As always, Healy Consultants Group PLC will negotiate with all third parties to eliminate or reduce additional engagement costs. For transparency purposes, all third-party fee payments will be supported by original receipts and invoices. Examples of possible third-party payments include i) embassy fees; ii) notary public costs; iii) official translator fees;
- 19. If required, Healy Consultants Group PLC will be pleased to assist your Firm obtain business visa approvals. Our fee is US\$3,950 for the first employee, US\$2,950 for the second employee, US\$1,950 per employee thereafter. Our employee visa fees include preparation of a quality visa application and submitting to the correct Government immigration officers. The Government enjoys ultimate power of approval of visa applications. Consequently, guaranteed success is outside of Healy Consultants Group PLC's control. What is inside our control is the preparation and submission of a high-quality immigration visa application that maximizes the likelihood of visa approval;
- 20. It is important our Clients are aware of their personal and corporate tax obligations in their country of residence and domicile. Let us know if you need Healy Consultants Group PLC help to clarify your local and international annual tax reporting obligations;
- 21. Some of our Clients require an <u>immediate Ajman solution</u>. With this strategy, within a day Healy Consultants Group PLC can supply our Client i) an existing dormant UAE company number; ii) an already approved corporate bank account number; and iii) an Ajman business address. Turnkey solutions are attractive to those entrepreneurs who wish to immediately close a country deal, sign a contract or invoice a customer;



- 22. As stipulated on our website and in section 3 of our engagement letter, Healy Consultants Group PLC will only commence the engagement following i) settlement of our fees and ii) completion and signing of our legal engagement letter;
- 23. Healy Consultants Group PLC will only incorporate your company after 75% of <u>due diligence documentation</u> is received by email. Healy Consultants Group PLC will only open a corporate bank account after 100% of the Client's original due diligence documentation is received by courier;

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- 24. During the annual renewal engagement with our Client, our in-house <u>Legal and Compliance Department</u> (click link) reviews the quality and completeness of our Client file. Consequently, Healy Consultants Group PLC may revert to our Client to ask for more up to date due diligence documentation;
- 25. Some of our Clients engage Healy Consultants Group PLC to <u>recruit (click link)</u> local employees. We have a lot of experience in this area and we are quite skilled at securing quality candidates for our Clients;

Thank you for your business and we look forward to working closely with you over the coming weeks as we <u>project manage (click link)</u> your Ajman business set up engagement.

Best regards,

Aidan Healy

Aidan Healy

**Managing Director** 

Healy Consultants Group PLC

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#### **Document and Attachments**

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